

## WEIGHTED GUIDELINES PROFIT/FEE OBJECTIVE

(See Instructions on Reverse)

1 <b>CONTRACTOR IDENTIFICATION</b>	a. COMPANY NAME	b. DIVISION NAME (IF ANY)				
	c. STREET ADDRESS	d. CITY	e. STATE	f. ZIP CODE		
2. WEIGHTED GUIDELINES CATEGORY (CHECK ONE) a. <input type="checkbox"/> MANUFACTURING c. <input type="checkbox"/> SERVICES		b. <input type="checkbox"/> RESEARCH AND DEVELOPMENT 3. TYPE OF CONTRACT				
4. BASIC PROCUREMENT INSTRUMENT IDENTIFICATION NO.					5. SPECIALIST NAME	
a. PURCHASING OFFICE	b. FY	c. C/S PROD/SVCS CODE	d. PR NO.			
6. WEIGHTED GUIDELINES PROFIT FACTORS						
PROFIT/FEE FACTOR OR SUBFACTOR <i>(a)</i>	MEASUREMENT BASE <i>(b)</i>	PROFIT WAGE RANGES			ASSIGNED WEIGHT (%) <i>(f)</i>	PROFIT/FEE DOLLARS <i>(g)</i>
		MFG (%) <i>(c)</i>	R&D (%) <i>(d)</i>	SVCS (%) <i>(e)</i>		
PART I - CONTRACTOR EFFORT						
7. MATERIAL ACQUISITION						
a. SUBCONTRACTED ITEMS		1 TO 5	1 TO 5	1 TO 5		
b. PURCHASED PARTS		1 TO 4	1 TO 4	1 TO 4		
c. OTHER MATERIAL		1 TO 4	1 TO 4	1 TO 4		
8. ENGINEERING						
a. DIRECT LABOR		9 TO 15	9 TO 15			
b. OVERHEAD		6 TO 9	6 TO 9			
9. MANUFACTURING						
a. DIRECT LABOR		5 TO 9	5 TO 9			
b. OVERHEAD		4 TO 7	4 TO 7			
10. SERVICES						
a. DIRECT LABOR				5 TO 15		
b. OVERHEAD				4 TO 8		
11. OTHER COSTS						
12. GENERAL MGMT - G & A		6 TO 8	6 TO 8	6 TO 8		
13. TOTAL EFFORT						
PART II - CONTRACTOR RISK						
14. COST RISK		(Total from Col. b)	0 TO 8	0 TO 7	0 TO 4	
PART III - FACILITIES INVESTMENT						
15. CAPITAL EMPLOYED		(Line 8 of DOT F 4220.34)	16 TO 20			
16. BASIC PROFIT/FEE OBJECTIVE		<i>(Items 13 + 14 + 15, Col. g)</i>				
PART IV - SPECIAL FACTORS						
17. SPECIAL PROFIT/FEE OBJECTIVE						
a. PRODUCTIVITY						
b. INDEPENDENT DEVELOPMENT		1 TO 4	1 TO 4			
c. OTHER		(Total from Item 16)				
		-5 TO +5	-5 TO +5	-5 TO +5		
d. TOTAL SPECIAL PROFIT/FEE OBJECTIVE						
18. SUBTOTAL PROFIT/FEE OBJECTIVE		<i>(Items 16 + 17, col. g)</i>				
PART V - COST OF MONEY OFFSET <i>(Applicable to Research and Development and Services Weighted Guidelines only.)</i>						
19. LESS: FACILITIES CAPITAL COST OF MONEY						
20. TOTAL PROFIT/FEE OBJECTIVE		<i>(Items 18-19, col. g)</i>				